Central Washington University

Budget and Finance Committee

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Total Revenue = ~ $299M

- State/Tuition: 38%
- Auxiliaries: 16%
- Grants & Contracts: 16%
- Local Dedicated: 8%
- Misc: 9%
- Capital: 13%

- State General: 38.025 + 1M Comptr & Engr
- Net Tuition: 64M + $5M TBD
- Admin Support: ~ 5.2
- Combined
- Other Local rev:
  - Science II: 30.0
  - Utilities: 3.1
  - Combined
  - Short-Getz: 8.7
  - Cont Ed: 2.1
  - Summer School: 9.0
  - Student Fees: 6.9
  - Other Local rev: 6.1
- Student Fees: 6.9
- Combined
- Grants: 10.7
- FA - SNG: 18.2
- FA - PELL: 16.7
- FA - WS: 0.5
- FA - SEOG: 0.3
- Misc:
  - Rec Fee: 3.8
  - Sub Fee: 3.4
- S&A Fees: 5.7
- State/Tuition: 13%
- Auxiliaries: 16%
- Grants & Contracts: 16%
- Local Dedicated: 8%
- Misc: 9%
- Capital: 13%
State & Tuition Estimated Resources (Percentage of Total)

- **Net Tuition** - $64 M or 56%
  - Estimated HC of 10,335
  - Net of total waivers of $11,614
  - Note: The FY 2015 waiver proposal based on 9% and will include funding for full ride and aid mitigation.

- **State General** - $39 M or 34%
- **Admin Fee** - $5.2 M or 5%
  - Assessed on Auxiliaries and Local (148 funds)
- **TBD/CFD** - $5 M or 4%
  - Funding from use of carryover

Total: $114.4 million
Sum of FY 15 State/Tuition Base (by Division)

- **ASL - 60% of total**
  Funding for COS, CAH, COB, CEPS, Student Success, Academic & Student Life, International Studies, Undergraduate Studies, Graduate Studies and Libraries.

- **University Ops - 20% of total**
  Funding for HR, OE, ITS, Facilities (Management, R&M, Planning and Construction), Police Services, ERP and Networks Operations

- **President - 9% of total**
  Funding for University Advancement, Athletics, Public Affairs, President’s Office, AG, and Inclusivity & Diversity

- **BFA - 8% of total**
  Funding for Finance & Business Auxiliaries, BFA, and Enrollment Management

Total: $112.7 million
## FY 2015 Estimated Resource Budgets by Funding and Source

**Revised 3/27/2014**

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<th>Category</th>
<th>Resource Budgets</th>
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<td>State/Tuition</td>
<td>~ $299M</td>
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<tr>
<td>Auxiliary</td>
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<tr>
<td>Conference Services</td>
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<tr>
<td>Wildcat Shop</td>
<td>9.8</td>
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<tr>
<td>Dining</td>
<td>12.0</td>
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<tr>
<td>Residence Hall &amp; Apartments</td>
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<tr>
<td>Parking</td>
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<tr>
<td>Grants &amp; Contracts</td>
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<tr>
<td>Local Dedicated</td>
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<td>Capital</td>
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<td>S&amp;A/522 Funds</td>
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<td>Foundation</td>
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Total Revenue = ~ $299M
Auxiliary Revenue (By Program)

Residence Hall - $15 M or 38%
• Projection is based on expected freshman HC, avg. annual occupancy rate, and historical attrition.

Dining/Catering - $12 M or 30%
• Catering revenue is projected to increase 13% over FY 14 primarily due to expansion and improvement at Wellington’s Café.
• Dining revenue is projected to increase 3% and based on projected freshman HC, avg., historical trend in meal plan selection and attrition.

Wildcat Shop - $9.8 M or 25%
• Revenue projected to increase 3% over FY 14 driven in part by increase in custom publishing

Conference Program - $1.4 or 4%
• Revenue is projected to increase slightly over FY 14 and we are expanding our marketing efforts to attract new conferences and camps

Copy Cat Shop – $0.5 or 1%
• Revenue is projected to increase 7% in response to increased marketing efforts.

Total: $39.8 million
Independent College Bookstore Association (ICBA) recognizes 2012 – 2013 Best Practices and Top Performers Awards among College Bookstores…

CWU Wildcat Shop awarded for excellence in course materials management!

• Increased overall sales by 14%
• Very aggressive in price matching
• Maintained margin in excess of 20%
Total Revenue = ~ $299M
Grants & Contracts Revenue

Total: $47.2 million

Federal Financial Aid — awarded to aid eligible students and includes: Pell, SEOG, TEACH, Work-study.
• Represents 37% of total

State Financial Aid — awarded to aid eligible and includes: WA SNG, Work-study and College Bound.
• Represents 39% of total

Non-F&A Grants (Sponsored Projects) — includes research grants and contracts.
Grants/Contracts (non-FA)

Substantial Increase in Private/Foreign Contracts
- Cohort contracts (ASIA University) administered by International Programs
- Liuzhou Chinese Government contract - government employees that come over for different masters programs

FY15 Grant/Contract Revenue (Projected)

FY15 outlook positive due to Dept. of Ed. Gear Up, NSF Polar Ice grants, and foreign contracts.

Grant/Contract Revenue Trend
Total Revenue = ~ $299M
Local Dedicated (Fund 148) is comprised of self-support programs including:

- Summer School, CE, Student Fees
- Total budget increased $600 K over prior year

Total: $24.1 million
Local Dedicated (Fund 148) – Allocation by Division

The majority of Local Dedicated Revenue $19.2 M or 81% is allocated to ASL.
Comparative Resource Budgets by Fund FY 2015, FY 2014 and FY 2013

FY 2015
- State/Tuition: $114.4 million
- Grants & Contracts: $47.2 million
- Auxiliary: $39.3 million
- Local Dedicated: $28.1 million
- Miscellaneous: $36.6 million
- Capital: $24.1 million
Total: $290 million

FY 2014
- State/Tuition: $108 million
- Grants & Contracts: $47.2 million
- Auxiliary: $39.7 million
- Local Dedicated: $28.2 million
- Miscellaneous: $36.6 million
- Capital: $23.5 million
Total: $283.2 million

FY 2013
- State/Tuition: $101.9 million
- Grants & Contracts: $40.9 million
- Auxiliary: $39.6 million
- Local Dedicated: $22.8 million
- Miscellaneous: $28.4 million
- Capital: $14.5 million
Total: $248.1 million