

Academic Units					
FY18 Model Income Statement	College of Arts & Humanities	College of Education & Prof Studies	College of Business	College of the Sciences	Academic Unit Total
	<b>Revenues</b>				
Grad Tuition (Gross)	\$ 618,926	\$ 2,226,088	\$ 344,503	\$ 2,218,109	\$ 5,407,627
Grad Tuition Waivers	(514,639)	(664,462)	(66,653)	(1,375,088)	(2,620,842)
Grad Tuition Net	104,287	1,561,626	277,851	843,021	2,786,785
Undergrad Tuition (Gross)	14,486,636	18,173,651	9,224,058	25,638,366	67,522,712
Undergrad Tuition Waivers	(3,112,813)	(3,130,269)	(1,779,438)	(4,562,719)	(12,585,239)
Undergrad Tuition Net	11,373,823	15,043,382	7,444,620	21,075,648	54,937,473
Tuition Backfill	2,290,118	2,970,848	1,454,837	4,128,837	10,844,640
Total State Allocation	10,501,087	13,622,501	6,670,994	18,932,332	49,726,914
Less Equipment Reserves	(385,891)	(500,595)	(245,144)	(695,719)	(1,827,349)
<b>Total Net Tuition Revenue</b>	<b>23,883,424</b>	<b>32,697,763</b>	<b>15,603,158</b>	<b>44,284,118</b>	<b>116,468,463</b>
<b>ALLOCATIONS</b>	College of Arts & Humanities	College of Education & Prof Studies	College of Business	College of the Sciences	Academic Unit Total
<b>ALLOCATIONS - ACADEMIC SUPPORT</b>					
Provost's/Assoc Provost	905,717	1,239,978	591,709	1,679,360	4,416,764
Graduate Studies & Research	342,772	469,274	223,935	635,560	1,671,542
Library	942,711	1,290,625	615,878	1,747,954	4,597,167
International Programs	174,569	238,995	114,047	323,682	851,293
Student Success	1,056,583	1,446,522	690,271	1,959,093	5,152,469
University Centers	238,764	326,881	155,986	442,710	1,164,341
<i>Academic Support Efficiency Target</i>	(70,183)	(96,084)	(45,851)	(130,132)	(342,250)
<b>Total Academic Support Allocation</b>	<b>3,590,933</b>	<b>4,916,191</b>	<b>2,345,974</b>	<b>6,658,228</b>	<b>17,511,326</b>
<b>ALLOCATION - INSTITUTIONAL OVERHEAD</b>					
President's Division	2,150,207	2,943,756	1,404,741	3,986,867	10,485,570
Operations Division (excl. Facilities)	2,413,180	3,303,780	1,576,542	4,474,465	11,767,968
Facilities	2,755,974	4,045,176	298,813	4,243,739	11,343,702
Enrollment Mgmt Division	959,353	1,313,409	626,750	1,778,811	4,678,323
Business & Financial Affairs	1,478,608	2,024,298	965,982	2,741,603	7,210,491
Central Budgets	205,063	280,743	133,969	380,224	1,000,000
<i>Overhead Efficiency Target</i>	(187,469)	(256,656)	(122,474)	(347,601)	(914,201)
Administrative Fee	(779,241)	(1,066,825)	(509,082)	(1,444,852)	(3,800,000)
<b>Total Institutional Overhead Allocation</b>	<b>8,995,676</b>	<b>12,587,682</b>	<b>4,375,241</b>	<b>15,813,256</b>	<b>41,771,854</b>
<b>Total Indirect Allocations</b>	<b>12,586,609</b>	<b>17,503,872</b>	<b>6,721,215</b>	<b>22,471,484</b>	<b>59,283,180</b>
<b>Net Revenue Allocation - State/Tuition</b>	<b>11,296,816</b>	<b>15,193,890</b>	<b>8,881,943</b>	<b>21,812,633</b>	<b>57,185,283</b>
<b>Net Revenue Estimate - Self Support (148)</b>	<b>2,006,818</b>	<b>4,285,661</b>	<b>1,609,972</b>	<b>3,030,819</b>	<b>10,933,270</b>
<b>Total Available Resources</b>	<b>13,303,634</b>	<b>19,479,551</b>	<b>10,491,915</b>	<b>24,843,452</b>	<b>68,118,553</b>

149 Expenses (Estimate)	College of Arts & Humanities	College of Education & Prof Studies	College of Business	College of the Sciences	Academic Unit Total
<b>Assumed Direct Expenses - for discussion purposes only - 149</b>					
Faculty Salaries	7,208,333	8,050,414	4,387,386	11,563,550	31,209,683
FTNTT Salaries	1,329,648	1,489,090	658,482	1,573,597	5,050,816

Adjunct Salaries	279,200	187,709	1,140,981	40,502	1,648,392
Grad Assistant Salaries & Wages	-	7,011	-	-	7,011
Classified Salaries & Wages	646,669	1,058,723	254,601	1,509,950	3,469,943
Exempt Salaries & Wages	371,607	548,617	258,728	861,918	2,040,870
Student/Temp Salaries & Wages	28,250	0	0	42,204	70,454
Benefits	3,524,493	4,021,574	1,859,924	5,392,596	14,798,587
Goods & Services	647	131,755	20,001	58,554	210,957
<b>Total Direct Expenses</b>	<b>13,388,848</b>	<b>15,494,892</b>	<b>8,580,103</b>	<b>21,042,870</b>	<b>58,506,714</b>
<b>Efficiency Target</b>	<b>(322,757)</b>	<b>(375,733)</b>	<b>(206,728)</b>	<b>(502,394)</b>	<b>(1,407,612)</b>
<b>Total Potential Fund 149 Expenses</b>	<b>13,066,091</b>	<b>15,119,159</b>	<b>8,373,375</b>	<b>20,540,477</b>	<b>57,099,102</b>
<b>Margin (Revenues - Direct Expenses)</b>	<b>(1,769,275)</b>	<b>74,731</b>	<b>508,568</b>	<b>1,272,156</b>	<b>86,181</b>

148 Expenses (Estimate)	College of Arts & Humanities	College of Education & Prof Studies	College of Business	College of the Sciences	Academic Unit Total
<b>Assumed Direct Expenses - for discussion purposes only - 148</b>					
Faculty Salaries	4,418	18,725	4,466	16,845	44,454
FTNTT Salaries	40,612	96,816	62,400	46,245	246,073
Adjunct Salaries	1,045,302	1,984,506	681,844	1,862,010	5,573,662
Grad Assistant Salaries & Wages	2,545	1,405	-	1,980	5,930
Classified Salaries & Wages	3,878	101,323	-	-	105,201
Exempt Salaries & Wages	-	69,076	52,571	20,220	141,867
Student/Temp Salaries & Wages	25,590	131,623	115,208	31,853	304,274
Benefits	323,860	541,867	165,438	463,886	1,495,051
Goods & Services	407,171	1,106,792	165,685	573,461	2,253,109
<b>Total Direct Expenses</b>	<b>1,853,377</b>	<b>4,052,132</b>	<b>1,247,612</b>	<b>3,016,499</b>	<b>10,169,620</b>
<b>Efficiency Target</b>	<b>(53,345)</b>	<b>(118,619)</b>	<b>(35,315)</b>	<b>(93,143)</b>	<b>(300,422)</b>
<b>Total Potential Fund 149 Expenses</b>	<b>1,800,032</b>	<b>3,933,513</b>	<b>1,212,297</b>	<b>2,923,356</b>	<b>9,869,199</b>
<b>Margin (Revenues - Direct Expenses)</b>	<b>206,786</b>	<b>352,148</b>	<b>397,675</b>	<b>107,463</b>	<b>1,064,071</b>

148 + 149	College of Arts & Humanities	College of Education & Professional Studies	College of Business	College of the Sciences	Academic Unit Total
<b>Assumed Direct Expenses - for discussion purposes only - ALL FUNDS</b>					
Faculty Salaries	7,212,752	8,069,138	4,391,852	11,580,394	31,254,137
FTNTT Salaries	1,370,260	1,585,906	720,882	1,619,842	5,296,890
Adjunct Salaries	1,324,502	2,172,215	1,822,825	1,902,512	7,222,054
Grad Assistant Salaries & Wages	2,545	8,416	-	1,980	12,940
Classified Salaries & Wages	650,547	1,160,046	254,601	1,509,950	3,575,144
Exempt Salaries & Wages	371,607	617,693	311,299	882,138	2,182,737
Student/Temp Salaries & Wages	53,840	131,623	115,208	74,057	374,728
Benefits	3,848,354	4,563,441	2,025,362	5,856,482	16,293,639
Goods & Services	407,818	1,238,547	185,685	632,015	2,464,066
<b>Total Direct Expenses</b>	<b>15,242,226</b>	<b>19,547,024</b>	<b>9,827,715</b>	<b>24,059,369</b>	<b>68,676,334</b>
<b>Efficiency Target</b>	<b>(376,103)</b>	<b>(494,352)</b>	<b>(242,043)</b>	<b>(595,536)</b>	<b>(1,708,034)</b>
<b>Total Potential Fund Expenses</b>	<b>14,866,123</b>	<b>19,052,672</b>	<b>9,585,672</b>	<b>23,463,833</b>	<b>66,968,301</b>
<b>Provost Subvention</b>	<b>1,562,489</b>	<b>(245,875)</b>	<b>(521,979)</b>	<b>(794,635)</b>	<b>-</b>
<b>Margin (Revenues - Direct Expenses)</b>	<b>(0)</b>	<b>181,005</b>	<b>384,264</b>	<b>584,984</b>	<b>1,150,252</b>