

JOBS FOR ECONOMICS STUDENTS

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Many occupations today require college educated individuals who have strong analytical and problem-solving skills, can write and speak well, and can work with others on a team. Besides searching for “economist” positions, you might consider searching career titles that are related to economics, such as:

Statistician	Actuary	Financial planner
Forecaster	Auditor	Healthcare administrator
Data analyst	Business forecaster	Industrial economist
Market research	Commodities trader	Securities trader
Financial analyst	Foreign currency trader	Technical writer
Banking	Loan officer	Transportation specialist
Credit Analyst	Public utilities analyst	International trade specialist
Labor economist	Underwriter	Urban/regional planner
Treasury management	Cost analyst	Bond trader
Consumer affairs director	Securities salesperson	Institutional research director
Litigation analyst	Populations studies analyst	Information scientist
Bank examiner	Pricing analyst	Supply-chain analyst
Rate analyst	Economic analyst	Tax economist
Investment analyst	Research data analyst	Research assistant
Futures analyst	Risk analyst	Operations management analyst
Business analyst	Business systems analyst	Inventory analyst

One website that I have found especially helpful for researching entry-level jobs is www.simplyhired.com. Another helpful website is www.indeed.com. For economics positions with our federal government, go to www.usajobs.gov; for positions with the State of Washington, go to www.careers.wa.gov. Also, if you are considering getting a Ph.D. in economics, you can search the publication *Job Openings for Economists* (JOE) www.aeaweb.org/joe/ for jobs requiring this level of education. Finally, you might consider www.econ-jobs.com for economist jobs in the United States and other countries.

To stem the flood of resumes, many recruiters use social media to find qualified future employees before an opening even exists. Recruiters also use the search engines on social media sites to find resumes of active job candidates. **LinkedIn** is by far the most popular tool while Facebook and Twitter are also used. For everyone, from new college graduates to middle and senior management, having some type of presence in the social networking world is very important. Make sure that your professional-looking profile on LinkedIn is kept up to date. Also, organizations are looking for more than a skill set. They want to hire employees who are excited about working, are flexible in terms of location, and are willing to roll up their sleeves and get started. Moreover, recruiters want to hire workers who

are a “good fit” and aligned with the company’s culture. Be sure to do extensive research on an organization before a job interview, including understanding the job description.

You might also consider sending your resume to various **job placement agencies** that act as an intermediary between employers and job seekers. The staff of the placement firms will review your resume and, if they feel that your background is appropriate, they will invite you for an interview. You will then be considered for future jobs with employers who contact the placement firms. The fee of the placement agency is usually paid for by the employer. For entry-level jobs, you might consider sending your resume to www.accountemps.com. As you progress in your career, you might contact www.roberthalf.com, www.robertwalters.com, and www.efinancialcareers.com. The *Wall Street Journal* also publishes senior level finance/banking jobs at www.fins.com/wsj. Check the yellow pages for job placement agencies in particular cities.

What is a major mistake that job seekers often make when they attempt to partner effectively with a recruiter? Often, job seekers cannot articulate exactly what they want in their next job role. If they don’t know, how will a recruiter know? For job seekers who want to connect with a recruiter for job search purposes, make it as easy and clear as possible for recruiters to understand what your background and experience are and what you are looking for in your next position. Another mistake is a poorly written or out of date resume that doesn’t reflect well on the job seeker’s qualifications, experience and most importantly, their accomplishments. Your resume has to market you effectively because this is the document that the employer reviews. Next, you should be able to do the “30 second elevator speech” which introduces who and what you are to another person. Think of this as your promotional announcement or mission statement. Finally, **don’t give up** on a recruiter just because they don’t call you back right away. Recruiters are very busy folks who travel quite often, so **try, try again!** They will also admire your persistence and motivation.

Below is a list of entry-level jobs that I have obtained from various want-ads; I try to update it about twice a year. Although this list does not keep pace with the rapidly changing job market, you can use it for ideas when developing your job search strategy. Some of these jobs require education beyond a Bachelor’s degree; investing in a Master’s degree (Master’s in economics, MBA) might be a good career investment.

Transfer-Pricing Analyst. Fortive Fortune 500 firm that was spun out of Danaher Corporation. Fortive is involved in professional instrumentation, automation, sensing and transportation technologies. The firm seeks graduating seniors in economics to work as transfer-pricing analysts. The firm is located at 6920 Seaway Blvd. in Everett, WA, 98203--phone number 425-347-6100.

Office of the Insurance Commissioner (OIC) of Washington State deals with consumer protection and regulation of the state's insurance industry. The OIC hires **Economic Policy Analysts** who collect, analyze, and summarize information regarding the fiscal impact of uninsured populations and uncompensated care, the structure and dynamics of the Washington State health insurance market, and other health insurance economics related issues. Analysts use knowledge of statistical and econometric methods in their research work. Qualifications include a Bachelors degree, preferable in Economics, Public Policy, Public Administration, or a related field that included coursework in statistics and data analysis. OIC is located at 302 Sid Snyder Ave SW, Suite 200, Olympia WA 98504-0255. Phone 360-725-7171.

Domex Superfresh Growers is a vertically integrated organization that includes the farming of fruits and vegetables, warehousing, sales, marketing, and logistical services. Domex is hiring for a **data analyst** position to assist with reporting and other business intelligence needs. Qualified candidates must be detail oriented, possess good computer skills with a strong background in Excel, and be able to quickly learn new programs and applications. Email resume to jobs@superfreshgrowers.com. Domex is located at 151 Low Road, Yakima, WA 98908--phone 509-966-1814.

Tree Top, Inc., a manufacturer and marketer of consumer and ingredient food products, is searching for a qualified person to fill the position of **Inventory Analyst** at our Corporate Office in Selah, WA. This person will be responsible for the initiation and maintenance of inventory controls, policies, and procedures for the purpose of maintaining accurate financial inventory information. Duties will include coordination with manufacturing facilities, external warehouses and internal departments to manage inventory movement; reconcile daily counting activity; and ensure data integrity. Candidate should have a Bachelor's Degree in Business Administration, Economic Forecasting, or Supply Chain Management. The candidate must have excellent leadership and organizational skills and must be PC proficient, familiar with ERP and database systems, and have excellent Microsoft Excel skills. Please send resume and cover letter to HR Department, Tree Top, Inc., 207 E. 2nd, Selah, WA 98942, phone (509) 697-7251.

Columbia Valley Community Health (Wenatchee) seeks a **Business Analyst** to act as the liaison between business units and the IT department. This position is responsible for completing business cases in support of projects, facilitating business process modeling, and research efforts. The successful candidate will have an undergraduate degree in Economics, Healthcare, Computer Science, Accounting or equivalent experience, and two years experience with computer information systems. Experience in health care preferred. Contact Human Resources Department at Columbia Valley Community Health, 600 Orondo Ave. #1, Wenatchee, WA 509-662-3860.

Russell Investments of Tacoma seeks a **market research analyst** to assist the Director of Research and Data Analytics of the Index business to support data-driven decision making across functional areas within the Indexes. Among the responsibilities of the individual in the position are the collection and analysis of information from customers and communication in written reports and oral presentations the findings of research efforts and recommended strategies for action. The successful candidate will have a bachelor's degree, strong written, oral communication and presentation skills, strong Excel and PowerPoint skills, and will be a demonstrated self-starter with the initiative to add value to a team or business. The corporate headquarters for Russell Investments is located at 909 A. Street, Tacoma, WA 98402, telephone (253) 572-9500.

Business analyst, an entry-level analyst position, is sought by Gordon Trucking Inc., the 24th largest truckload carrier in North America. The position is responsible for organizing and analyzing data so business decisions can be derived; data will be gathered across the organization from many sources including Cognos, Business Intelligence, Monarch, AS 400, and other sources. Prepare daily, weekly, monthly, quarterly, and annual reports. Educational background: 4 year degree in related field. Transportation experience preferred but not required. Gordon Trucking Inc., 151 Steward Rd SW, Pacific, WA.

Lender/management trainees sought by Cashmere Valley Bank, headquartered in Wenatchee, WA. The bank seeks career minded, recent college graduates for the following positions: (1) lender-management trainees, who solicit, originate, process, and close consumer, real estate, and commercial loans; (2)

marketing/retail banking assistant, who plans and coordinates marketing materials for all departments and assists Retail Banking Officer in various duties. Additional information and application details available at CashmereValleyBank.com. Cashmere Valley Bank is located at 124 E. Penny Road, Wenatchee, WA 98801.

Credit union examiner sought by National Credit Union Administration. The job entails analysis of credit union operations from a managerial and financial standpoint, recommendation of changes to improve credit union operations, and providing oversight of credit unions to assure financial safety and soundness. Examiners in the State of Washington should expect to travel, up to 50% of the time, with some weekend travel required. Job qualifications include completion of a bachelor or higher degree in economics, accounting, finance, or business administration. This education must have included 10 quarter hours of coursework in accounting and 5 quarter hours of coursework in introductory auditing. NCUA will allow applicants an opportunity and will fund the course, if needed, to complete the 5 quarter hours of introductory auditing within 10 months after beginning employment at NCUA. A credit check and background review are required prior to hiring. Please send a resume and transcripts to National Credit Union Administration, 1230 W. Washington Street, Suite 301, Tempe, AZ 85281, Attention--DMS, Seattle, WA--CU Examiner Vacancy.

Tacoma Power is seeking **economic analysts** with strong quantitative skills to join its Power Supply Planning Group. The duties of these positions include financial and economic analysis, statistical modeling, and forecasting to support long-term resource planning including analysis of power supply generation and conservation resources. The ideal candidate will have a bachelor's degree in economics (forecasting), finance, or statistics, with a strong preference for an advanced degree. Experience using statistical analysis computer programs such as SAS and advanced capability with Microsoft Office Suite products such as Excel is desired. Contact Tacoma Power, 3629 St. 35th St., Tacoma, WA 98409, Phone 253-502-8363, www.tacomapower.com.

Market research analyst sought by LaCrosse Footwear Inc. of Portland, Oregon. The position will be responsible for the development and execution of a strategic market research strategy for LaCrosse Footwear and Danner. The position will work on collecting and analyzing data on our brands, the marketplace, demographics, trends and competitors. It will also perform segmentation studies and provide statistical reports to management in assisting marketing plans and new business opportunities. Candidate must have a bachelor's degree in economics or market search plus 1-3 years of experience on consulting or market research. Courses or formal training in economic and business forecasting and market research preferred as well as strong skills with MS Office applications (Word, PowerPoint, Outlook and Access). To apply visit www.lacrossefootwear.com. The corporate headquarters for LaCrosse Footwear Inc. is located at 17634 N.E. Airport Way, Portland, OR 97230, phone (503) 262-0110.

Bank examiners and regulators sought by the Washington State Department of Financial Institutions: Division of Banks. This division regulates 76 Washington State-chartered commercial banks, savings banks, mutual savings banks, savings and loan associations, and independent trust companies. Contact Department of Financial Institutions, Division of Banks, PO Box 41200, Olympia, WA 98504-1200; telephone 360-902-8704 or email banks@dfi.wa.gov.

Financial advisor sought by Morgan Stanley for its Spokane, WA location. Financial advisor will build a client base of high net worth individuals and provide clients with a high level of individualized customer service, full service brokerage services and investment strategies consistent with their individual financial goals and needs. Requirements include Bachelors degree in economics, business, or related

field, demonstrated ability to sell, and interest in investment and financial markets. Contact Morgan Stanley & Co., 201 W. North River Drive, Spokane, WA 99201, Phone (509) 328-3500.

Russell Investments of Tacoma, WA seeks a **product analyst** to provide analytical support for Russell's U.S. Private Client Services Products group, supporting product development and management efforts for mutual funds, model strategies, and retirement products. The successful candidate will have a bachelor's degree in economics or finance; CFA, CIMA, FINRA series 7, 66 preferred; also, proficient with Microsoft Office applications, especially Excel, Access and PowerPoint. The corporate headquarters for Russell Investments is located at 909 A. Street, Tacoma, WA 98402, telephone (253) 572-9500.

Trident Seafoods Corp. is a processor of seafood from Alaska, the Pacific Northwest, and around the world. The firm seeks a **demand forecaster** who is located in Seattle. The position's key responsibilities include developing and maintaining a 36 month unit forecast and its presentation to corporate executives. Minimum qualifications include a bachelor's degree, strong statistical and analytical skills, and strong Excel, written, and oral presentation skills. Contact [Trident Seafoods Corporation](#), 5303 Shilshole Ave. N.W. Seattle, WA 98107-4000. Phone: (206) 783-3818 or (800) 426-5490.

Wells Fargo Bank of Washington recruits entry-level professionals to work in its **international banking** department. Activities include data analysis, problem solving, customer service, and foreign exchange trading. Minimum qualifications include a Bachelor's degree in economics, or a related field, and a strong background in finance, accounting, and personal computers. Contact: Human Resource Department, Wells Fargo Financial; 721 3rd Ave.; Seattle, WA 98104. www.wellsfargo.com

Revenue analyst sought by Alaska Airlines. The successful candidate will dissect monthly financial performance to understand year-over-year revenue deficiencies; forecast and model revenue variables to determine areas of leverage at Alaska and Horizon; maximize Alaska revenue performance through the coordination of testing, risk assessment, and initialization of leveraged revenue management technologies. The candidate must have extensive knowledge of statistical databases, strong analytical capabilities, and strong communication and interpersonal skills. Undergraduate degree required in Economics, Statistics, or Business, with an MBA preferred. Contact Human Resources Department, Alaska Airlines, 19300 International Boulevard, Seattle WA, 98188, Phone (206) 433-3200.

Market analyst sought by Seafood processing company in Redmond, Washington. Will study market condition both domestic and international, monitor marketing trends and find new markets for company's products. Candidate must have a Bachelor's Degree in Business Administration or Economics and 2 years of experience. Please send resumes to: HFI Foods, Inc. 17360 NE 67th Court, Redmond, WA 98502. Phone: (425) 885-3358

Public utility analyst sought by Puget Sound Energy. Qualified candidates will have a Bachelor's degree in Economics, Marketing, or Business. Requires good supervisory skills. Must have demonstrated technical abilities in data analysis and statistical techniques and the ability to use sophisticated computer software tools in the process of data/statistical analysis. Technical abilities in utility sales and economic forecasting, forecast econometric model development, and market research techniques are desirable. Contact: Puget Sound Energy, 10885 NE 4th Street; PO BOX 97034; Bellevue, WA 98009-9734. www.pse.com

The Federal Deposit Insurance Corporation recruits entry-level **bank examiners**. Minimum qualifications include a bachelor's degree in economics, business, or a related field, with a strong background in economics, accounting, finance, and personal computers. Skills in report writing and oral communication,

and the ability to work on a team, are necessary. Applicants are required to apply on-line. Information about the FDIC's Corporate Employee Program can be found on the FDIC website at <http://www.fdic.gov/about/jobs/CorporateEmployeeProgram.html>. This program is for entry level positions at the FDIC. Contact: Federal Deposit Insurance Corporation; Human Resources Branch; 25 Jessie St. at Ecker Square; 12th Floor; San Francisco, CA 94105; telephone (415) 808-8142. The regional office of the FDIC is located at 1000 Dexter Avenue North, Suite 500, Seattle, WA 98109; telephone 206-284-1112.

Business forecaster sought by PACCAR Inc., which manufactures premium trucks sold under the Kenworth, Peterbilt, and DAF nameplates. Responsible for forecast for automobile parts inventory planning system. Duties also include monthly presentations to division management, special projects, and reports. Qualifications include knowledge of truck parts and components. Familiarity with computer processes and logic. Highly Advanced PC skills in Excel and Access. College degree in statistics, economics, business, or related field. Contact: PACCAR Inc.; 777 106th Ave. NE; Bellevue, WA 98004. www.paccar.com Phone: (425) 468-7400 fax: (425) 468-8216

The sales finance team of T-Mobile seeks a **statistician/forecaster** to provide analysis into topics such as customer sales trends and churn. Participating on cross functional teams with Marketing, Financial Planning, and Credit/Portfolio Analysis, this person will analyze trends and make recommendations that drive customer growth. Qualifications include strong background in regression and predictive statistical modeling and analysis; Master's degree in a quantitative discipline such as Economics, Statistics, or Mathematics; strong software skills including Excel, Access, SQL, SAS, and Business Objects. Contact T-Mobile, 3720 128th SE Ste D, Bellevue, WA 98006-5256, Phone 425-641-1140.

Financial analyst sought by Comcast Cable TV for its Spokane, WA office. Analyze and develop reports to assist in the financial planning, budgeting and forecasting process, perform financial trend analysis and forecasting, complete cost/benefit analysis, and analyze cost savings and operational alternatives. Requirements include a BS degree in accounting, finance, or economics and knowledge of accounting theory and practice. Strong analytical, interpersonal and verbal/written communication skills. Experience in forecasting and financial modeling of operating trends. Strong PC skills, including Microsoft Excel, Word, Access and Powerpoint. Contact Comcast Cable West Division, 621 W. Mallon Ave., Spokane, WA 99201, Phone (509) 484-4128.

Economic analysts sought by the Labor Market and Economic Analysis branch of the Employment Security Department of the State of Washington. Responsibilities include data analysis, ranging from econometric program evaluation studies and developing forecasting models to produce web articles describing labor market characteristics to a lay audience. Presentation of analysis to the public is also part of the job. Successful applicants might have a bachelor's degree in economics, or a master's degree, or a Ph.D. Contact Greg Weeks, Ph.D., Director of Labor Market and Economic Analysis, Employment Security Department, P.O. Box 9046, Olympia, WA 98507-9046.

Forecast analyst sought by Nintendo, the worldwide pioneer in the creation of interactive entertainment. Duties include working on the weekly/monthly forecast and the monitoring of inventory. Provides insight to retail and video game industry trends and current events. Requirements include strong analytical, organizational and communication skills, understanding of market dynamics and forecasting techniques, familiarity with video game industry, strong emphasis on attention to detail and accountability for results, and proficient with Excel and Business Objects. Contact: Nintendo of America, 4820 150th Avenue Northeast, Redmond, WA 98052-5115, (425) 882-2040.

Economic development specialist. This position plans and implements economic development programs. Specialized knowledge of financial analysis and business development techniques is required. Duties performed are in the following areas: design economic development or neighborhood commercial revitalization programs; analyze proposed commercial and industrial development projects, market City's economic development programs; preparation and submission of proposals; and develop the City's statistical indicators. Candidates should have a bachelor's degree in economics, planning, or business administration. Contact: Personnel Office; City of Hayward; 22300 Foothill Blvd.; Hayward CA 94541. General Address: City of Hayward; 777 B. Street; Hayward, CA 94541-5007. www.cityofhayward.com

Market research analyst. It will be your responsibility to develop and maintain econometric and mathematical models used to formulate telecommunications policy. This involves determining market elasticity for service offerings, developing incremental cost studies, analyzing the impact of competitive and regulatory influences on the company, plus providing specialized demand forecasts. You'll also develop studies and present management with results. You must possess a bachelor's degree in economics or related field and quantitative analysis experience, which demonstrates knowledge of econometric modeling and forecasting. Additionally, we require mainframe and PC skills. Contact: Pacific Telecom Inc.; 805 Broadway; Vancouver, WA 98668-8701. Phone: (360) 905-5800

The Oregon Public Utility Commission recruits **research economists** to conduct applied research concerning the development of long-range policies for utility regulation. Responsibilities include research on a wide range of current concerns in energy, and aiding the Commission in evaluating the role of regulation and in developing policies. Applicants must have a bachelor's degree in engineering, economics, or a relevant scientific discipline. Contact: Human Resources Department; PUC; PO BOX 2148; Salem, OR 97308. www.puc.state.or.us Phone: (503)373-1368.

Credit Analyst. The Washington Trust Bank of Spokane seeks a credit analyst for income property/builder services loans. Will assist loan officers in evaluation of commercial loan requests, prepare and analyze financial statements, projections and spreadsheets. Prepares financial presentations, develops and maintains automated reports on key indicators of loan quality. Requirements include strong accounting aptitude and demonstrated analytical/problem solving ability. Bachelors degree in Finance, Economics, or Accounting preferred. Contact Washington Trust Bank, 717 W. Sprague Ave., Spokane, WA 99205, Phone (509) 353-4204.

The City of Seattle recruits **analysts** who will be responsible for statistical, financial, and economic analysis of department rate structures and related expenditures and revenues. Examples of duties: analyze existing and proposed rate structures and related fees; perform cost allocation studies; develop economic and statistical models to support rate-making analysis; make formal presentations of a technical nature to a variety of groups; participate in the rate review process with the City Council and the Citizens' Rate Advisory Committee. Candidates must have a bachelor's degree in economics or a closely related field, which emphasizes quantitative analytical techniques. Contact: City of Seattle, Norma McKinney Personnel Department; Dexter Horton Building; 710 2nd Ave; 12th and 13th Floors; Seattle WA 98104. www.seattle.gov/personnel Phone: (206)684-7664 fax: (206) 684-4157

The Motor Vehicles Division of the Department of Transportation recruits **research analysts** who will conduct quantitative evaluation research projects concerned with traffic safety legislation and programs. Major duties include: plans research studies and prepares statistical forecasts; analyzes survey data and calculates factors; writes computer report generator language programs, uses computer statistical software packages to tabulate data, writes statistical reports and articles for publication; consults with agency personnel; prepares and delivers presentations. A candidate should have training and experience in economics, research design and methods, project management, applied statistics, and social science

research computer applications. The candidate should have extensive knowledge in microcomputer applications. Contact: Systems and Planning Section; Department of Transportation, Motor Vehicles Division; 1905 Lana Avenue NE; Salem OR 97314 www.oregon.gov/ODOT

Life Insurance Underwriter. PEMCO Mutual Insurance Company seeks an Underwriter to join its team. This position is responsible for recommending the proper premium for eligible risks. Responsibilities include select/reject individual life insurance applications and ensure accuracy of calculated rates and premiums. Requirements include Bachelors in Economics, Business, or related field, knowledge of anatomy, physiology, and medical terminology; certifications in life insurance preferred (CLU, FLM). Must have the ability to use desktop computers. Contact PEMCO Mutual Insurance Company, 325 Eastlake Ave. E., Seattle, WA 98109, Phone (206) 628-4000.

Pacific Northwest National Laboratory, a contract research laboratory in Richland, Washington, seeks entry-level individuals to participate in **marketing research**. Openings are with a multidisciplinary research team investigating energy conservation, consumer attitude, and technology adoption. Background or experience in market research, survey techniques, experimental design, and statistical analysis desired. Experience with computer analysis packages is preferred. Contact: Pacific NW National Laboratory; Human Resources Department; Richland WA 99352. www.pnl.gov

Pacific Gas and Electric Company recruits **economic analysts** for its Corporate Planning Department. These people will be responsible for key technical and coordination activities supporting the Planning Support system development and operation. Bachelor's degree in economics, math or computer Science preferred. Contact: Management Recruitment Department B-68; 77 Beale Street; Room F1079; San Francisco CA 94106

The Public Power Council, an association of 115 consumer-owned electric utilities, recruits **economists** to conduct technical studies and appear as an expert witness on Bonneville Power Administration rates and other issues. Applicants should have strong quantitative analytical skills, especially in economic analysis, ability to initiate independent research, prepare professional reports, and represent technical matters to non-technical audiences. Knowledge of Northwest Power regulations necessary. Contact: Northwest Public Power Association; 9817 NE 54th St.; Vancouver WA 98662-6064. www.nwppa.org nwppa@nwppa.org

Natural gas utility seeks a **marketing research specialist** for its corporate headquarters located in Las Vegas, Nevada. Bachelor's degree in marketing research or economics necessary. Candidate will be responsible for gathering and analyzing data specific to the development and implementation of marketing programs for residential, commercial and industrial customers. Proficient in personal computer applications. Experience in benefit cost analyses is a plus. Good written and oral communication skills necessary. www.swgas.com Employment hotline: (702) 365-2085

The International Monetary Fund invites applications from BA students with superior academic records to serve as **research assistants**. Appointments are limited to two years. Candidates should have at least a 3.5 GPA in both their principal field of study and in their overall program. Candidates must have a Bachelor's degree in economics, statistics, computer science, math, or business administration. Contact: Chief, Recruitment Division; International Monetary Fund; 700 19th Street NW; Washington DC 20431. www.imf.org. Phone (202) 623-7422. Fax (202) 623-7333

The Directorate of Intelligence has openings for **economists** to engage in economic research and current reporting on foreign economies and on such worldwide issues as food, energy, and finance. Basic requirements for these positions include a solid grounding for economic theory, analytical ability, writing

skill, and a bent for research. An advanced degree in economics is encouraged, although exceptional candidates having bachelor's degrees will be considered. Applicants should submit resume, transcripts, and writing samples such as term papers or thesis. Contact: Central Intelligence Agency; Office of Public Affairs; Washington, DC 20505. www.cia.com. Phone: (703) 482-0623 fax: (703) 482-1739

Futures analyst. The Research Department of the Chicago Mercantile Exchange has openings for entry level persons with skills relevant to understanding the futures and options industry. A strong bachelor's or master's degree in economics is desired. The Research Department designs new financial futures contracts and performs timely economic analysis of related markets. Specifically desirable areas of expertise include options pricing models and international finance as well as strong analytical skills in microeconomics and finance. Contact: Employment Manager; Chicago Mercantile Exchange; 30 South Wacker Drive; Chicago, IL 60606. Phone: (800) 331-3332. info@cme.com

Market research analyst sought by Avista Corp., the energy utility of Spokane, WA. Must have strong background in data analysis and statistical techniques including econometrics as well as the ability to use computer software tools in data analysis. Strong software skills also desired including Excel, Access, and SAS. Undergraduate degree required in economics or business, with a Masters degree preferred. Contact Avista Corp., 1411 E. Mission, Spokane, WA 99220-3727, Phone (509) 495-4817.

The Peterson Institute for International Economics is an independent, nonpartisan, nonprofit center devoted to research on a wide range of international economic policy issues including Third World debt, macroeconomic policy cooperation, the exchange rate system, trade, and global energy problems. We are seeking **research assistants** who will work closely with out senior fellows. A master's degree in Economics is preferred, but strong bachelors candidates are encouraged to apply. Good computer and econometric skills are essential and a programming background is desirable. Contact: Institute for International Economics, 1750 Massachusetts Ave, NW; Washington, DC 20036-1903. www.iese.com.

Loan Analyst. 1st Security Bank of Washington has a career opportunity for a loan analyst in its consumer lending department. Responsible for reviewing, analyzing, approving and underwriting requests for credit in accordance with company policy. Duties include reviewing credit applications, credit bureau information, collateral valuation, and the like to recommend/approve requests within decision authority. Bachelors degree in economics, finance, business preferred. Must have a minimum of 2 years of underwriting experience, proficiency on a personal computer (Excel, Word), and experience analyzing tax returns. Contact 1st Security Bank of Washington, P.O. Box 97000, Lynwood, WA 98046-9700, Phone 425-771-5299.

Children's Hospital seeks **research data analyst** to help design studies, perform power calculations, analyze data, write reports describing data analysis results, and help write portions of manuscripts. The research data analyst would be involved primarily in clinical studies, including outcome studies, but would also collaborate on some basic science and experimental studies. Requirements include a Bachelor's degree in Statistics, Forecasting, or related field; preference will be given to a Master's degree in this areas. Contact Children's Hospital and Regional Medical Center, 4800 Sand Point Way NE, Seattle, WA 98105, Phone 206-987-2024.

Research analyst. Harborview Medical Center seeks a research analyst to conduct data analysis. Duties include extracting data from electronic medical record systems and survey databases, preparing data for analysis, conducting statistical analyses with appropriate software, and conducting reviews of literature. Requirements include a Bachelor's degree in forecasting or statistics, experience in extracting and preparing data for analysis with either SPSS, SAS, or Stata., knowledge of Word, Excel, and Power Point,

and basic knowledge of medical terminology. Contact Department of Psychiatry and Behavioral Sciences, Harborview Medical Center, 325 Ninth Ave, Seattle, WA 98104.

The Commodities Trade Division of the U.S. Department of Commerce seeks an **economist** to analyze trade and commercial policy issues arising in international commodity organizations and bilateral trade relations. This includes quantitative analysis, participation in international negotiations, and development of positions on legislative and policy proposals. Master's degree with some experience in international trade policy and industry studies is desirable. Contact: Director, Commodities Division; US Department of Commerce; 1401 Constitution Ave. NW, Washington, DC 20230. www.doc.gov

The Research Department of the Oregon Department of Revenue seeks **tax economists**. This research position requires development of large-scale mainframe data bases for tax programs, preparation of annual statistical reports, and analysis of special taxation issues. Applicants must have a bachelor's degree in Economics with emphasis in public finance and econometrics; 3 years experience is desirable. Student internships may substitute for job experience. Contact: Personnel Section, Oregon Department of Revenue; 155 Cottage St. NE, Salem OR 97301. www.dor.state.or.us. Phone: (503) 378-3622 fax: (503) 378-6879

The Idaho Public Utilities Commission seeks a **public utility economist** to work on various issues involving the regulation of electric, gas, and telephone utilities operating in Idaho. The successful candidate will be expected to present direct and rebuttal testimony on issues assigned to him/her. Candidates should have a bachelor's degree in economics with a solid background in econometrics, statistics, and microcomputers. Contact: Idaho Public Utilities Commission; PO BOX 83720, Boise, ID 83702, or- Idaho Public Utilities Commission; 472 W. Washington, Boise, ID 83702. Phone: (208) 334-0300 fax: (208) 334-3762.

Our internationally acclaimed SWAPS group is seeking **research associates** in the Los Angeles office. This person will support the origination team in the development of analytical models and economic research. Bachelor's degree with strong quantitative background, preferably in economics, mathematics, or finance. Strong interpersonal skills are important. Contact: Security Pacific Merchant Bank; Human Resources; 40 E 52nd Street, HNY-104; New York, NY 10022

The Utilities and Transportation Commission of the State of Washington recruits policy **research specialists**. These specialists assist in the preparation of original research studies and policy analysis projects in the field of public utility or transportation regulation. The Commission prefers candidates with a master's degree in economics or a related field. Experienced applicants with a bachelor's degree in economics or a related field may also apply. Contact: Personnel Officer, Human Resources Organization; Utilities and Transportation Commission; 1300 S Evergreen Park Dr SW; Olympia, WA 98504. www.wutc.wa.gov. Phone: (360) 664-1160. info@wutc.wa.gov

The Utilities and Transportation Commission of the State of Washington recruits **revenue requirements specialists** who assist senior level specialists in the preparation of financial, economic, and accounting studies and investigations in the field of public utility and transportation regulation. Minimum qualifications include a bachelor's degree in economics or an allied field which includes a minimum of 36 quarter hours of accounting courses. Contact: Personnel Officer, Human Resources Organization; Utilities and Transportation Commission; 1300 S Evergreen Park Dr. SW; Olympia, WA 98504. www.wutc.wa.gov. Phone: (360) 664-1160. info@wutc.wa.gov

The Washington State Office of Risk Management recruits **risk analysts** who assess insurance programs. The analysts identify risks and recommends courses of action designed to maintain the effectiveness of

specific State risk management and insurance programs. A bachelor's degree in economics or an allied field is required. Contact: Personnel Officer, Office of Employee Services, Department of General Administration, Olympia WA 98504.

The Washington State Health Care Authority recruits **research analysts** to perform professional research, statistical, or data analysis work. Minimum qualifications include a bachelor's degree in economics or an allied field, and eighteen months of professional work in research and/or statistical analysis, and one year of experience using computer including using one of the following types of software: database, spreadsheets, or statistical/analytical software. Contact: Personnel Officer, Health Care Authority; 676 Woodland Square Loop SE; Lacey, WA 98503. www.hca.wa.gov

The Research Department of the Washington Department of Revenue recruits **tax economists**. These individuals develop statistical data, analyze taxation issues, and prepare annual statistical reports. Minimum qualifications include a Bachelor's degree in Economics or a related field with strong accounting background. Student internships may substitute for job experience. Applicants are encouraged to send their resumes to the Research Department; qualified applicants will receive job notifications. Contact: Personnel Officer, Department of Revenue; General Administration Building; Olympia, WA 98504. www.dor.wa.gov

Weyerhaeuser Company recruits individuals to work in their **economic research and marketing research** departments. These individuals develop forecasts for Weyerhaeuser products and analyze regional economic conditions pertinent to the firm. The economics research department prefers individuals who hold an advanced degree (Masters or PhD) in economics, while the market research department prefers individuals who hold an MBA degree. Contact: Department of Economic Research; Weyerhaeuser Company; Tacoma, WA 98401. www.weyerhaeuser.com

Verizon West Coast Inc. (Verizon) seeks entry-level economists to work in their **economic forecasting and market research** departments. Minimum qualifications are a Bachelor's degree in Economics or a related discipline with a strong background in statistics, including econometrics, and personal computers. Student internships are available with Verizon. Contact: Verizon West Coast Inc., 1800 41st St. Everett, WA 98201-5072.

Qwest Communications, a major international telecommunications corporation, conducts **market research** to support the needs of its communications, data solutions, and marketing services and financial services businesses. Most of the market research is conducted at Qwest's headquarters in Denver, although some is conducted at regional U.S. West offices. Candidates should have an undergraduate degree in Business and Economic Forecasting or Marketing, or a related field, with strong background in finance, marketing, and statistics; an MBA degree is preferred. Student internships are available for undergraduate students. Contact: Quest Communications: Corporate Headquarters, 1801 California St. Denver, CO 80202, Phone (303-992-1400).

The International Banking Division of Bank of America recruits professionals to work in its **international banking** division. To obtain a position in the Division, one first is hired in the bank's managerial trainee program and then is promoted to the Division. Minimum qualifications include a bachelor's degree in economics or a related field. Contact: Human Resources Department, Bank of America, Seattle WA 98124-0146. www.bankofamerica.com

The Governor's Internship Program is a prestigious internship administered by the Office of the Governor of the State of Washington. Undergraduate interns serve in capabilities such as **research analysts, systems analysts**, budget analysts, aides, assistants, and policy researchers. Undergraduate internships are

3-6 months in length with the possibility of extension. Contact: Division of Vocational Rehabilitation; 612 Woodland Square Loop SE, Building C; Lacey, WA 98504. Phone: (360) 438-8046

The State of Washington's Office of Financial Management recruits entry level economists for several positions: **Research Analyst.** Outlines, organizes and conducts research, data/statistical analysis work concerning State of Washington finances. **Research Investigator.** Performs statistical analyses of data and designs research studies concerning State of Washington finances. **Economist.** Develops forecasts concerning State of Washington revenues and testifies at legislative hearings on results. Minimum qualifications include a Bachelor's degree in Economics, or a related field, and a strong background in computers and statistics. Undergraduate student internships are available. Contact: State of Washington, Office of Financial Management; Insurance Building; Olympia, WA 98504

The Washington State Department of Trade and Economic Development conducts research and analysis of domestic and/or international markets and facilitates trade opportunities. It recruits entry-level **international trade specialists** to conduct such work. Major responsibilities include: (1) evaluation of foreign markets/industries; (2) advises exporters/importers; (3) evaluates marketing methods of Washington products in foreign markets; (4) develop foreign trade missions and trade shows. Contact: Communications Office; Department of Trade and Economic Development; 101 General Administration Building; Olympia, WA 98504. www.cted.wa.gov

The Washington State Department of Trade and Economic Development recruits entry-level professionals for its economic development program: **Industrial Marketer.** Determines the potential for attracting specific industries to Washington State. **Strategic Planner.** Studies Washington's business climate, develops economic development strategy, and advises the Governor/legislature on economic development issues. **Industrial Development Business Consultant.** Plans attractions for out-of-state industries to Washington. **Industrial Promotion Analyst.** Promotes Washington State to industry and trade associations. Minimum requirements for these positions include a bachelor's degree in economics or a related field. Experience in industrial promotion, marketing, or public relations work desirable. Student internships may apply as job related experience. Contact: Communications Office; Department of Trade and Economic Development; 101 General Administration Building; Olympia, WA 98504. www.cted.wa.gov

Safeco Insurance Companies recruits entry-level professionals to work as **underwriters, claims adjusters, actuaries, and investment analysts.** Individuals with a Bachelor's degree in Economics are encouraged to apply for these positions. Depending on the position, additional qualifications are necessary; strong background in finance, statistics, etc. Contact: Human Resources, Safeco Insurance Companies; Safeco Plaza; Seattle, WA 98185. www.safeco.com. fax: (206) 925-0165

The Federal Reserve Bank of San Francisco recruits entry-level professionals in its bank examination and economic research departments. **Bank Examiner.** Federal Reserve bank examiners, who examine banks in Washington State, are headquartered in San Francisco. Minimum qualifications include a Bachelor's degree in economics, or a related major, and strong background in accounting, finance, and report writing. **Economist.** Participates in the formulation of economic studies dealing with a variety of monetary issues relating to the domestic/international economy. Minimum qualifications include a bachelor's degree in economics and strong background in statistics, computers, and report writing. Contact: Federal Reserve Bank of San Francisco; 101 Market Street; San Francisco CA 94105. www.frbsf.org. Phone: (800) 722-2678

The Comptroller of the Currency, a division of the U.S. Treasury Department, recruits entry-level professionals for its **bank examiner** program. Minimum qualifications include a Bachelor's degree in

Economics, Accounting, or Finance and two accounting courses (10 credits); skills in report writing and personal computer desirable. The Comptroller's field managers' conduct job interviews in the Pacific Northwest while the main Personnel Department is located in San Francisco. Contact: Assistant Deputy Comptroller, Nancy Wilson; 1000 2nd Ave., Suite 3300; Seattle, WA 98104. www.occ.treas.gov

Boise Cascade Corporation recruits entry-level professionals to work in its planning department at **forecasters/market researchers**. Minimum qualifications include a Bachelor's degree in Economics, or a related major, and strong background in report writing, statistics, and personal computers. Contact: Boise Cascade Corporation Headquarters; 1111 West Jefferson St, PO BOX 50; Boise, ID 83728-0001. [Http://boise.bc.com](http://boise.bc.com). Phone: (208) 384-6161 Fax: (208) 384-7189. E-mail: bcweb@bc.com

The Bonneville Power Administration recruits entry-level professionals to work in its Portland office as **economists and rate analysts**. Minimum qualifications include a bachelor's degree in economics plus background in calculus and statistics, and accounting. Student internships are available. The main personnel office's address is: Bonneville Power Administration, Personnel Office; PO Box 3621; Portland, OR 97208-3621. www.bpa.gov

Seattle City Light Inc. recruits entry-level professionals to work in **economic forecasting and rate research**. Minimum qualification's include: a bachelor's degree in economics or related major, a background in statistics, finance, accounting, and computers. Student internships are available. Contact: Department of Rate Analysis, Seattle City Light Dept.; 700 5th Ave. Suite 3300; Seattle WA 98104-1198. www.seattle.gov/light

The U.S. Army Corps of Engineers recruits entry-level **analysts** to assist in the preparation of feasibility studies of water resource projects in the Pacific Northwest. Minimum qualifications include a bachelor's degree in economics and background in research methods, statistics, and personal computers. Strong writing skills desirable. Student internships and summer jobs are available. Contact: Chief of Economics and Social Evaluation; Army Corps of Engineers; 4735 E. Marginal Way S., Seattle WA 98134. www.usace.army.mil. Phone: (206) 764-3772

The Port of Seattle recruits professionals to work in its **international marketing and tourism** departments. Minimum qualifications include a bachelor's degree in economics or a related major. The Port prefers experienced employees. Student internships are available with the Port and may substitute for work experience. Contact: Human Resources Department; Port of Seattle; PO Box 1209; Seattle, WA 98111. www.portseattle.org

Seattle Times Inc. recruits professionals to work in its **marketing research** department. Minimum qualifications include a bachelor's degree in marketing or economics or a related major with a background in research methods and report writing. Student internships are available. Contact: Research Manager, Marketing Services Department; Seattle Times; PO Box 70; Seattle, WA 98111. www.seattletimes.com. Phone: (206) 464-2111

The Federal Home Loan Bank of Seattle provides wholesale credit to area savings and loan associations and credit unions. The Bank recruits entry-level professionals to work the areas of **financial analysis** and collateral. Minimum qualifications include a Bachelor's degree in Economics, Finance, or a related major with strong background in finance and accounting. Summer student internships are available. Contact: Federal Home Loan Bank of Seattle; 1501 4th Avenue, Suite 1900; Seattle, WA 98101-1693. www.fhlbsea.com. Phone: (800) 973-6223 Fax: (206)340-2485

The Department of Natural Resources and Conservation in Helena, Montana, recruits **natural resource economists** to analyze energy issues, evaluate studies, collect data, and conduct economic analyses of natural gas and coal producers, transporters, and consumers. A master's degree is preferred. Good analytic and research skills, computer programming a must. Contact: Department of Natural Resources and Conservation, Personnel; 1625 Eleventh Ave., PO BOX 201601; Helena, MT 59620-1601. www.dnrc.state.mt.us. Phone: (406) 444-2074

The Montana-Dakota Utilities Co. recruits **public utility economists** to analyze company financial and statistical data, econometric modeling, rate design, pricing policies, rate and economic research. Applicants must have strong writing, organization, and analytical skills. Knowledge of personal computer operations required. Master's degree and experience in utility analysis preferred. Contact: Montana-Dakota Utilities Co, Attn: Human Resources Dept, 400 North 4th St, Bismarck ND 58501. www.montana-dakota.com. Phone: (701) 222-7909

The Internal Revenue Service recruits **tax economists** to work in the Economist Group of the Western U.S. region, headquartered in Los Angeles, CA. Applicants are expected to apply their analytical skills to external and internal pricing practices of multinational corporations as well as the valuation of assets. Applicants are expected to have a graduate degree in economics or a closely related subject, and have some experience in applied microeconomics. Contact: Internal Revenue Service, Economist Group; 225 West Broadway; Glendale, CA 91204-1331. www.irs.gov

Ernst & Young is one of the nation's largest consulting organizations providing services to a variety of public and private sector clients. E&Y Wires consultants in its Sacramento office to work in several areas: **economic and financial analysis**, financial modeling, research of regulatory issues, and statistical analysis. Applicants should have an advanced degree in Economics or an MBA, ability to analyze problems and formulate solutions, and excellent skills in oral and written communication. Contact: Ernst & Young, 555 Capital Mail, #650, Sacramento CA 95814. www.ey.com

Walt Disney Company employs an exceptionally creative and astute team of professionals who are dedicated to quality entertainment. It recruits **financial analysts** who assist in the preparation of annual operating budgets, analyze monthly operating variances, forecast expenditures, etc. A bachelor's degree in economics, finance, or accounting is required along with background in budgeting/forecasting. Personal computer proficiency is necessary. Contact: The Walt Disney Company, Professional Staffing; 500 S Buena Vista St; Burbank, CA 91521. <http://disney.go.com>

Microsoft Corporation has an opening in their **international cash management** and multi-currency investment program. Primary duties would include identifying foreign currency exposures, managing the currency risk program, and coordinating Strategies with the tax, accounting, and budgeting. Applicants must have at least four years experience managing currency risk strategies, Familiarity with foreign investment vehicles, PC software skills, and excellent communication skills. An MBA is desirable. Contact: Microsoft Corporation, Recruiting; One Microsoft Way; Redmond, WA 98052-6399. www.microsoft.com

The Washington State Department of Health in Olympia has an opening for a **research analyst**. Primary duties would include conducting professional research, statistical or data analysis. Applicants must have a bachelor's degree and 1 1/2 years' experience in research and/or statistical analysis. Relevant graduate training may be substituted for experience. Contact: Washington Department of Personnel; PO BOX 47500; Olympia, WA 98504-7500. www.doh.wa.gov. Phone: (360) 664-1960. E-mail: information@dop.wa.gov

The Washington State Department of General Administration in Seattle-King County has an opening for a **bank supervising analyst**. Primary responsibilities include the examination and analysis of banks whose assets exceed \$300 million. Applicants must have a bachelor's degree in banking, finance, business administration, economics, or a related field, which includes 18 quarter hours of accounting and four years of bank examination experience. Contact: Washington Department of Personnel; PO BOX 47500; Olympia, WA 98504-7500. www.ga.wa.gov. Phone: (360) 664-1960

Immunex Corporation, a leading biotechnology company focused on the research, development, marketing and manufacturing of immunological therapeutic products, is searching for qualified persons to join their Marketing Department. These persons will be responsible for designing and implementing a **market research** plan for products and/or company performance, identifying, evaluating, and recommending potential new markets and assessing market size and potential. Applicants must have a bachelor's degree and at least 5 years' experience in pharmaceutical research. Thorough understanding of market research study design, strong analytical skills, excellent organization, written, and verbal communications and interpersonal skills- are essential. Contact: Human Resources Department; 51 University Street; Seattle, WA 98101

The City of Bellevue is looking for individuals with degrees in economics, business administration, finance, accounting, or related fields to work in the **Financial Planning** Division of the Finance Department. Applicants must have two years of relevant work experience. Contact: Personnel Department, City of Bellevue; PO BOX 90012; Bellevue, WA 98009-9012. www.ci.bellevue.wa.us. Human Resources: (425) 452-6838

The U.S. Department of Housing and Urban Development is seeking applicants from outstanding scholars to join the Seattle office's **Economic and Market Analysis** Staff. Applicants must have a bachelors degree in economics and a 3.5 GPA or have graduated in the upper ten percent of their class. Contact: Personnel Division, US Department of Housing & Urban Development; 909 First Ave., Suite 200; Seattle, WA 98104-1000. www.hud.gov. Phone: (206) 220-5101

The City of Seattle hires **urban economists** to work in the Office of Management and Budget. Duties include assisting in the preparation and planning of the City's annual budget, forecasting tax revenues, prepare economic feasibility studies, evaluating State legislative proposals. Applicants must have a bachelor's degree in economics, finance, or closely related-field & two years of experience in economic analysis. Contact: City of Seattle, Personnel Department; Dexter Horton Bldg, 12th Floor; 710 Second Ave.; Seattle, WA 98104-1793. www.seattle.gov/personnel.

CH2M Hill, Inc., one of the nation's leading environmental consulting engineering firms, has opportunities for individuals with an extensive economics background in the electric utility industry. Candidates should have good management skills and experience in the following: **rate making, forecasting**, financial planning, demand-side management, and integrated resource planning. Contact: H.R. Manager, CH2M HILL, Inc, PO Box 91500, Bellevue WA 98009-2050. www.ch2m.com. HR@ch2m.com

San Diego Gas & Electric, a leading energy management company servicing over 2.7 million customers in Southern California, has an immediate opportunity for a **Pricing Analyst** in San Diego. Selected candidate will prepare gas and electric studies for average and marginal cost of service, rate design, and rate research. Requires a Bachelor's degree in Economics, Engineering or Business Administration; advanced degree desirable. Experience with computers also required. Contact: San Diego Gas & Electric, Employment Office, PO Box 129831, San Diego, CA 92123. www.sdge.com

Financial Consulting Solutions Group (FCSG) is a Redmond, Washington based management consulting firm specializing in. (1) utility, municipal, and general government financial planning, cost of service, rate, and user fee studies; (2) utility appraisals; (3) closely-field business appraisals. FCSG recruits entry-level **analysts** to conduct research studies in the above areas. Qualified applicants will have a Bachelor's degree in Economics, Business, Engineering, or Mathematics; an MBA degree is desirable. In addition, candidates should have strong backgrounds in statistics and microcomputers as well as excellent verbal and writing skills. Contact: Financial Consulting Solutions Group Inc., 8201 164th Ave. NE, Suite 300; Redmond, Washington 98052. www.fcsgroup.com. Phone: (425) 867-1802 Fax: (425) 867-1937. info@fcsgroup.com

Department of Labor and Industries seeks **analysts** for its Olympia, Washington office. Qualified applicants will hold a Bachelor's Degree in Math, Actuarial Science, Statistics, Economic Forecasting, or Physical Science. In addition, applicants will have completed 1 -actuarial exam. Application required. Contact: Department of Personnel, State of Washington, PO BOX 44000, Olympia WA 98504-4000. www.lni.wa.gov. Phone: (360) 902-5800 Fax: (360) 902-5798

The U.S. Department of State recruits college graduates with strong economics background to become **economic officers** concerned with issues involving international trade, investment and monetary matters, energy, and economic development. The economic officers are headquartered in Washington D.C. as well as abroad. All applicants for this position must take the Foreign Service Examination. Information concerning the exam is available at the CWU Career Planning and Placement Center. Contact: U.S. Department of State, Office of Recruitment, Employment and Examinations, P.O. Box 12226, Arlington VA 22209

Applied Materials, the leading independent manufacturer of semiconductor equipment, seeks a **finance** professional. You'll analyze worldwide foreign currency exposures for a company where over 60% of the business is outside U.S. borders. This includes analyzing and defining exposure management strategy, evaluating appropriate hedging techniques and products, and managing necessary banking support relationships. Investigation of foreign currency exposure analysis and accounting software and development of databases to monitor positions will also be part of your responsibilities. We seek an MBA/Finance or equivalent, and experience in foreign currency exposure management. A high degree of professionalism, strong writing and verbal presentation skills, and advanced PC spreadsheet knowledge are required. Contact: Professional Staffing, Applied Materials, M/S 0561/FL, 3340 Scott Blvd., Santa Clara, CA 95054. www.appliedmaterials.com

California Commerce Bank is a medium sized commercial bank with it's corporate office in downtown L.A. CCB has an opening for a **trader in its foreign exchange** (FX) department. This position combines both hands on currency trading duties along with business development activities for both foreign (Mexico) and domestic F/X clients. Heavy telephone work with some travel is involved. English and Spanish skills at the business level are a must. Contact: California Commerce Bank, 2029 Century Park East, 42nd Floor, Los Angeles, CA 90067. www.ccbusa.com. Phone: (800) 222-1234

The Federal Reserve Bank of San Francisco, Los Angeles Branch, has immediate openings for **bank examiners** in the International Unit. The Fed's wide perspective of the American banking system offers you a unique opportunity for career growth. You will coordinate details of examinations, supervise and train examiners, act as examiner-in-charge of on-site inspections and conduct discussion with senior management. Qualified applicants must possess a Bachelor's degree in Finance, Accounting, Economics or equivalent experience in international business or administration, excellent oral/written communication skills and willingness to travel approximately 30-50% of the time. Contact: Los Angeles Branch Federal Reserve Bank of San Francisco, P.O. Box 2077 Terminal Annex, Los Angeles, CA 90051.

Microsoft has an opportunity in the Seattle area for an experienced **analyst** to provide key business management services for our Product Support Services organization. You will develop standard statistical models to predict incident volume and required staffing levels to facilitate short/long term planning. This will involve creating forecasting models to analyze the impact of alternative support policies on resource requirements and costs. Qualified candidates will have 3-5 years experience in regression analysis and econometric techniques, especially time series analysis and queuing theory. Contact Microsoft Corporation, Recruiting, Dept. One Microsoft Way, STE 303, Redmond, WA 98052-8303. www.microsoft.com

PricewaterhouseCoopers Inc. seeks **economists** to work in its intercompany (transfer) pricing division, a multi-disciplinary group integrating economic expertise with business, legal, and tax issues. Positions are available in all major U.S. cities including Seattle, San Francisco, Los Angeles, and San Jose. Candidates should have a mastery of applied microeconomics, strong writing and interpersonal skills, creative analytical skills, and familiarity with accounting, econometrics, finance, industrial organization, and public finance. This position requires frequent travel to client sites in the U.S. and abroad. Candidates should possess a Master's degree or Ph.D. degree in economics. Contact: PricewaterhouseCoopers LLP, 1177 Avenue of the Americas, New York, NY 10013-1917. www.pwcglobal.com

Economic consulting firm seeks **natural resource economists**. Experience in economics of natural resources, energy, utilities, transportation, or community and infrastructure development. Ability to use and develop models for tasks such as cost-benefit analysis, feasibility studies, and economic impact assessment. Excellent computer, analytical, and communication skills. Contact: Northern Economics, 880 H Street, Suite 210, Anchorage, AK 99501 www.northerneconomics.com. Phone: (907) 274-5600. mail@norecon.com

Economic consulting company has offices in Salt Lake City, Los Angeles, and elsewhere. Also has international offices in Argentina, Canada, England, and New Zealand. Seeks candidates for **economist** to work in areas including antitrust, environmental economics, finance, damages analysis, industry deregulation, telecommunications, and public policy. Position requires a Master's degree in economics or finance or an MBA. Contact: Recruiter, LECG, 2000 Powell St., Suite 600, Emeryville, CA 94608. <http://www.lecg.com>. Phone: (510) 985-6700

The Democratic Staff of the federal government's Joint Economic Committee seeks economists and **research assistants** to conduct public policy research. Positions require independent research as well as working closely with economists in the federal government and throughout the country. Contact: Staffing Coordinator, Joint Economic Committee-Democratic Staff, G-01 Dirksen Senate Building, Washington, DC 20510. [Jec.senate.gov](http://jec.senate.gov). Phone: (202) 224-5171

Economic consulting firm seeks applications for economists and **research assistants**. Requirements include strong skills in microeconomics, quantitative and statistical methods, computer spreadsheets, databases, and modeling. Contact: ECONorthwest, 99 West 10th, Suite 400, Eugene, OR 97401

The Organization for Economic Cooperation and Development (OECD) is an international organization that brings together 30 advanced countries in the Asian, Pacific, European, and North American regions. The OECD is headquartered in Paris. Its mission is to contribute to an expansion of world trade on a nondiscriminatory basis, high economic growth and employment, and a rising standard of living in member countries.. The OECD seeks **economists** with at least a Master's degree to work on multi-cultural teams regarding public policy research. Contact: www.oecd.org

The U.S. Agency for International Development (USAID) is an independent federal government agency that conducts foreign assistance and humanitarian aid to advance the political and economic interests of the United States. USAID seeks **international economists**, with specialities in agricultural economics, development economics, and energy economics. Contact: U.S. Agency for International Development, M/HR/POD/SP, 2.08, RRB; Washington, DC 20523-2808. <http://www.usaid.gov/>

The Department of the Navy seeks entry-level **economists** to perform analysis involving officer and /or enlisted force management, military compensation, and military personnel financial management. The incumbent will use statistical models (econometric, time series, or probit-logit) as part of the analysis. Qualified applicants must have an undergraduate degree in Economics with a strong background in statistics. Contact: U.S. Department of the Navy, Bureau of Naval Personnel, Institute for Personnel Planning and Policy Analysis, Washington, D.C.

The Washington State Department of Licensing seeks an **economic analyst** for its Olympia office. Responsibilities include economic and financial analyses, studies, and revenue forecasts critical to statewide transportation and public safety programs. Requirements include Bachelor's degree in economic forecasting, statistics, or equivalent, experience in econometric modeling and time series analyses, skills using Excel and statistical database tools. Contact Washington State Department of Licensing, Human Resources, P.O. Box 6007, Olympia, WA 98507-6007, Phone 360-664-1510.

The Valley Medical Center of Renton, WA seeks a **business development analyst** to research benchmarking data and establish performance measures. The role must take the initiative in seeking out new and better ways to perform functions within the operations at VMC to create a higher level of efficiency; also responsible for assessing the company's financial needs and finding ways to create the net income necessary to support those needs. Bachelors Degree in Economics, Finance, or Accounting is required with a Masters Degree preferred. Contact Valley Medical Center, 400 South 43rd Street, Renton, WA 98055-5010. Telephone 425-228-3450.

Research analyst sought by Spokane Teachers Credit Union. Responsibilities include the application of MCIF technology and other research tools to prepare reports that assess the credit union's performance and opportunities in serving members with financial products and services. Qualifications include an undergraduate degree in economics or business administration and experience in market research techniques including statistical principles and procedures. Demonstrated aptitude for learning and implementing current and future computer software and technologies. Contact Spokane Teachers Credit Union, P.O. Box 1954, Spokane, WA 99210-1954, Phone (509) 326-1954.

Providence Health and Services of Spokane seeks a **data analyst** for its Sacred Heart Medical Center. The data analyst is responsible to maintaining the integrity of patient related data. This position requires a Bachelor's degree in Business, Economics, Accounting, or Finance and experience in hospital patient accounting. Contact Providence Health and Services, 9 East 9th Ave., Spokane, WA 99205, Phone (509) 474-7337.